

Building a sales accounting program at Hoang Trieu private enterprise.

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Abstract: In the current context, financial management and sales accounting reporting at the private enterprise Hoang Trieu face many challenges. This topic aims to build an effective sales management system with the goal of optimizing transaction processes and cost control. Through empirical research, we apply modern accounting principles combined with information technology to develop a suitable solution for the enterprise. The expected results will bring significant improvements in accuracy and efficiency in sales management, while enhancing the enterprise's competitiveness.

Keywords: Sales accounting, management system, private enterprise, information technology, cost management