

Application of DMS system to improve the efficiency of sales contract management at DKT Technology Joint Stock Company - Hanoi

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Abstract: In the context of an increasingly competitive market, sales contract management has become a decisive factor in the development of enterprises. This topic focuses on analyzing and designing a Document Management System (DMS) to enhance the efficiency of contract management at DKT Technology Joint Stock Company - Hanoi. Through theoretical research combined with empirical study, the topic aims to provide an optimal solution for sales management activities, thereby contributing to improving the enterprise's competitiveness.

Keywords: DMS system, Contract Management, DKT Company, Competitiveness